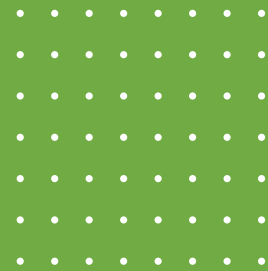




CLICKADU

Multi-format Advertising Network



# MEDIA BUYERS GUIDE



First time, huh? Eager to learn more about how to succeed with Clickadu? [This guide will tell you everything you need to know](#)

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# STEP 1: CHOOSING THE RIGHT OFFER

What does the offer stand for? Offer is the product you'd like to represent. If you're a business or website owner, offer equals your business, your deal or website. If you're an affiliate you can acquire offers straight from the direct advertisers (business owners) or affiliate networks.

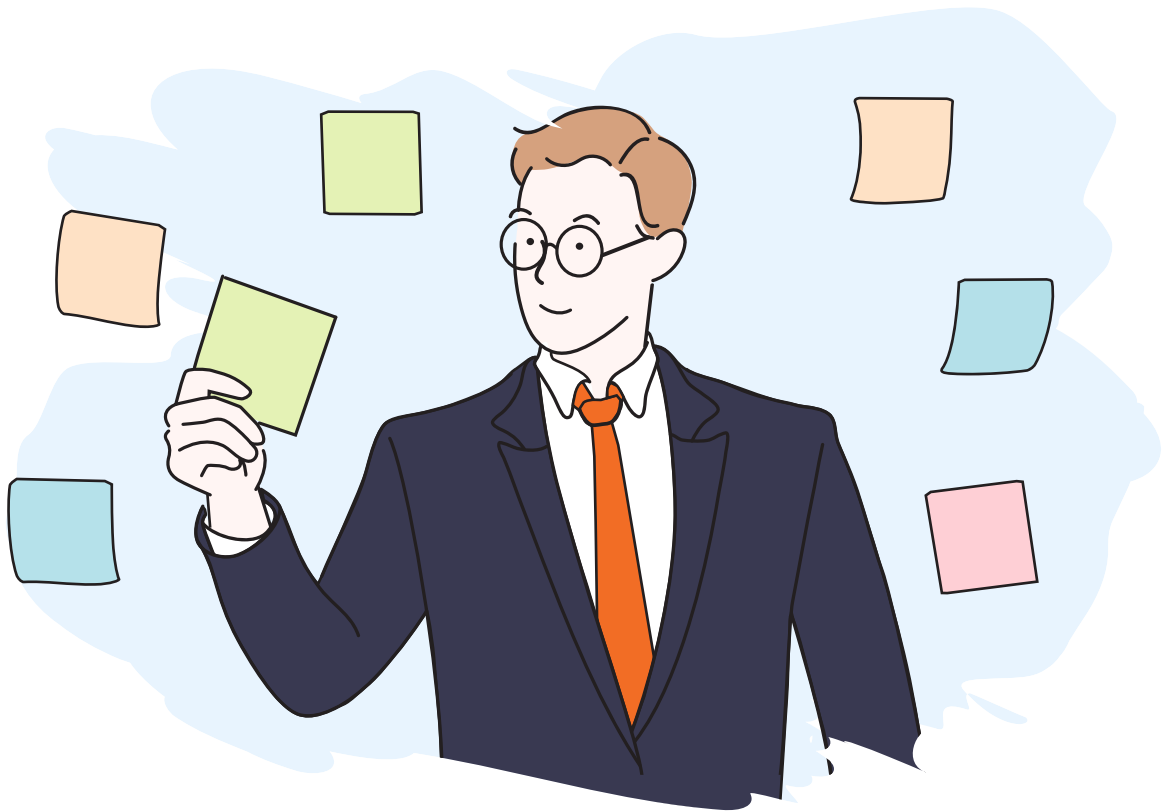
Our advertising network works with entertainment web sources and has a particular pull of offers that will definitely work with our traffic.

## Here's the list:

- ✓ *Dating*
- ✓ *Webcam*
- ✓ *iGaming (Gambling \ Betting)*
- ✓ *Sweepstakes*
- ✓ *Wap Clicks & pin submit*
- ✓ *VPN*
- ✓ *Social Apps*
- ✓ *Tools & Utilities*

Most Affiliate managers advise an offer no matter the traffic source-specific and that could lead to a waste of your funds. Admit it, you would be happy to see crypto ads while resting and watching your favorite TV series.

You'd better ask our support team or your manager before running your advertising campaign whether the selected offer matches with our traffic or not.



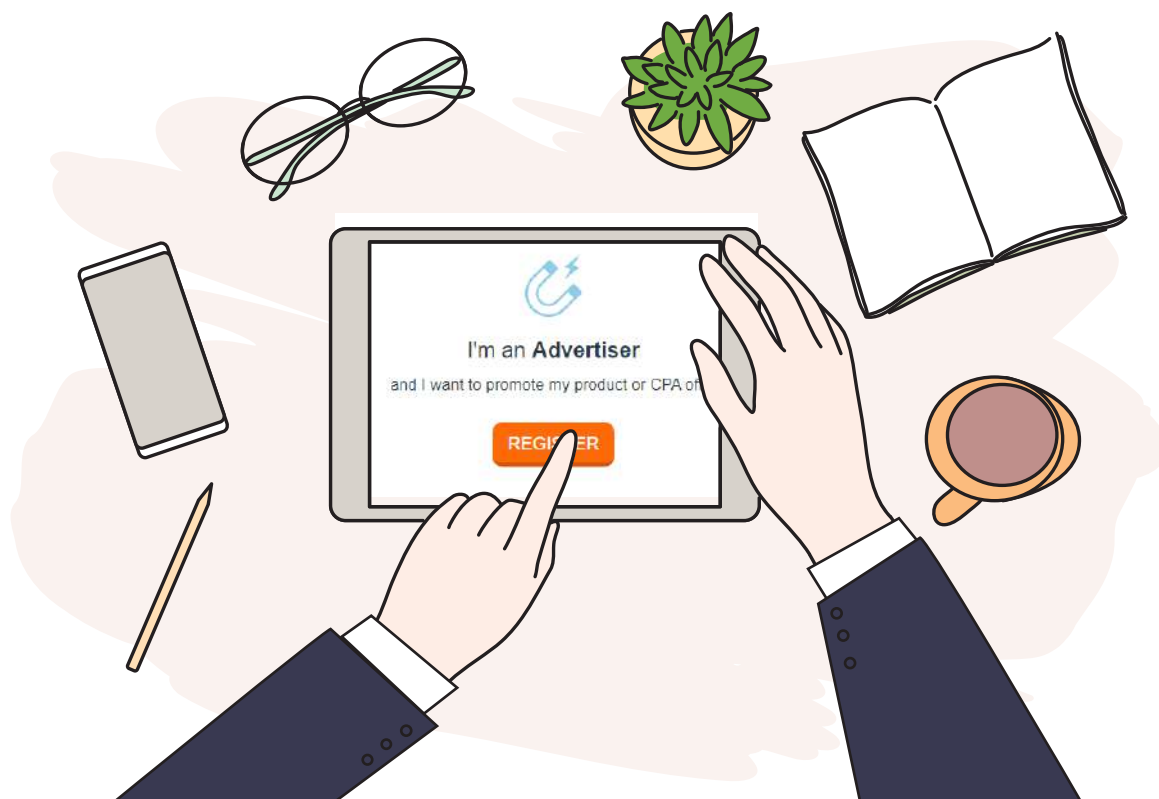
# STEP 2: BECOME A FULL-PRIVILEGED PARTNER

You're free to create an advertisement account via the [Clickadu website](#).

The creation form is simple and consists of two pages, but please take the process thoughtfully. Clickadu is based in the Czech Republic and should comply with EU laws and KYC principles.

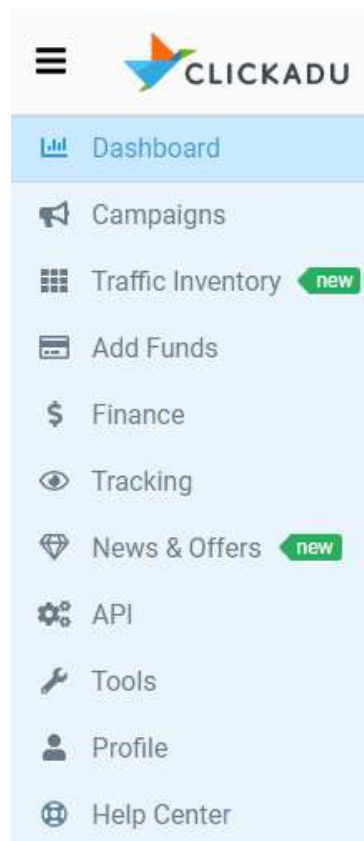
The second page is more informative like. So we could understand what you're up to.

After the registration process, you'll need to verify your email address and create an impenetrable password to protect your advertising account.



# STEP 3: EXPLORE THE POSSIBILITIES OF SELF-SERVE PLATFORM

So, you're here. Let's take a quick guide through the platform as there are a bunch of sections to visit.



***First of all, you can use burger-button to collapse the menu.***

Now to the sections:

**Dashboard** - from here you can get comprehensive info regarding your advertising campaigns and sort them as you like.

### Dashboard

Today Yesterday 7 Days 30 Days This Month Last Month

01/04/2020 - 21/07/2020 [Set](#)

Product:  Campaign:  Material:  Zone:   
Country:  Pricing Model:  Ad Format:

[Hide advanced filters](#)

Product	Campaign	Material	Zone	Country	Date	Impressions	Clicks	Conversions	CTR	CR	CPM	Cost	CPA	CPC	Show Stats	
	TEST					67868	0	0	0.00	0.00	1.00	\$67.87	0.000	0.000	▼	
	cz					103	0	0	0.00	0.00	0.24	\$0.03	0.000	0.000	▼	
<b>Total</b>						<b>67,971</b>	<b>0</b>	<b>0</b>				<b>\$67.89</b>				

< 1 / 1 > 10

**Campaigns** - looks like the dashboard but it doesn't. The campaign section has an individual pool of filters and controls. From here you can bulk-control your advertising campaigns

### Campaigns

Today Yesterday 7 Days 30 Days This Month Last Month

01/05/2020 - 21/07/2020 [Set](#)

Status: [All](#) Origin: [All](#) Archived:

[Start](#) [Stop](#) [Archive](#) [Columns](#)

St	ID	Name	Impressions	Clicks	Conversions	CTR	CR	Rate	Cost	CPA	CPC	CPM	Ad Format	Start Day	Actions
🟡	1503096	TEST	67868	0	0	—	—	1.000 CPM	\$67.868	—	—	\$1.000	OnClick	26/04/2020	✎ 🔄 🗑️ ▶️
🔴	1445407	Reject this	0	0	0	—	—	0.001 CPC	\$0.000	—	—	\$0.000	Push-notification	23/04/2020	✎ 🔄 🗑️
🟡	1357023	cz	103	0	0	—	—	0.002 CPM	\$0.025	—	—	\$0.245	Push-notification	18/01/2020	✎ 🔄 🗑️
🟡	1319029	Online Chat	0	0	0	—	—	0.600 CPM	\$0.000	—	—	\$0.000	OnClick	07/11/2019	✎ 🔄 🗑️ ▶️

**Traffic Inventory** - it's the essential section as you can receive info regarding traffic volumes for required targetings, average and maximal prices.

# Traffic Inventory

This tool calculates the daily traffic amount available according to the campaign settings, and selected targeting options. The data is based on yesterday's traffic performance.

Ad Format

Push-notification Instant Text Message Video **OnClick (Popunder)** Skim

Platform

All Desktop **Mobile**

Connection type

All 3G Wi-Fi

Os's

All

Countries \*

Start typing...

Countries	Total Impressions	Avg CPM	Max CPM
IN	23 210 347	0.31	0.63
VN	17 539 808	1.11	1.92
BR	7 161 401	0.63	2.46
JP	4 153 881	1.10	2.50
ID	3 714 743	0.49	2.25
US	3 319 326	1.45	8.09
PK	2 851 167	0.77	1.40

**Add Funds** - Here you're able to top up your advertising balance. We offer 5 payment methods at your disposal to replenish your budget. As our collaboration is on a Pre-Pay basis, you need to add some funds to get your campaign up and running. The initial sum is \$100. Always stay updated to get some bonuses tops. Keep in mind that payment fees are on your shoulders to handle.

**A tip:** Paxum has the lowest fee of 1\$ p2p transactions

## Add Funds

Please select a payment method:

Bank Card Processing 1



Payments processed by CommerceGate

You need to complete your profile information in order to add funds via the selected payment method.

Please verify your phone number

Phone

[Verify phone number](#)

+442081333312

Bank Card Processing 2

PayPal

WebMoney

Paxum



**Finance** - from here you're able to study/download your bills, funds history, and invoices.

Finance + Add Funds

Billing history   Invoices

Today Yesterday 7 Days 30 Days This Month Last Month

01/05/2020  21/07/2020      Payments    Expenses

Export to CSV

Date	Spent	VAT	Total Spent	Correction
<b>Total</b>	\$67.89	\$0.00	\$67.89	\$0.00
25/06/2020	\$67.89	\$0.00	\$67.89	-

< 1 / 1 > 10

**Tracking** - You're able to track your campaign activity and performance via tracking solutions or affiliate networks. To do so, you'll need to use your personal tracking link. This section is all about that.

### Conversion Tracking

1 Select a conversion tracker or a CPA network.

Our network and other networks

 Binom your pro tracking

 Keitaro

 VOLUM

 REDTRACK

 PEERCLICK Ad Tracking Software

 BeMob

 AdsBridge

 LandingTrack

2 Click 'Copy' to get your postback URL.

[Our network and other networks help here](#)

3 Paste your postback URL to the 'Traffic Source' settings of your tracking solution or CPA network.

Here you can find various tracker's postback implementation examples, both with your personal global postback link to track events. If you don't have a tracking solution, but working directly with CPA/Aff-network's postback set up - you can use this link to pass conversions to it and back to our platform.

**News & Offers** - In this section you'll find traffic sales, news, insights, promo-codes, and stuff. Wondering what's new on the platform? Visit this section more often.

# News & Offers

## Soon



July 2020

## Actual



### More Push Notification targetings.

Engage more with a new traffic type.

Expires in: Never

[Learn more >>>](#)



### Self-Serve Platform April-May Updates.

This is the biggest update ever.

Expires in: Never

[Learn more >>>](#)



### WMA conference goes on Virtual.

So do we!

Expires in: Never

[Learn more >>>](#)

**API** - Here you'll find all necessary tools for campaigns automation (start\stop, exclude\include etc).

## API

Please kindly note that API can only be used to make changes to **Onclick, Skim, Instant Text Message and Video** campaigns working on the following pricing models: **CPM, SmartCPM**.

Dear partners, this section is designed for creating requests to Advertisers' Self-Serve Platform. For correct API setup please read [the manual](#).

## API Key

Put this key to **Authorization** header of your request for authorizing to API

d0a5515eccc4e4b2774d011ef5a4c865cb3fcd

Copy

## All methods require Authorization header

This is the Clickadu API for SSP Advertisers

campaigns : Campaigns operations		Open/Hide	List operations	Expand operations
GET	/campaigns/			Get campaigns
GET	/campaigns/{campaignid}/			Get Campaign
PUT	/campaigns/{campaignid}/			Update a campaign
GET	/campaigns/{campaignid}/(type)/targeting/			Returns campaign targeting
PUT	/campaigns/{campaignid}/(type)/targeting/			Replace targeted/blocked elements from a campaign

statistics : Statistics operations

Open/Hide | List operations | Expand operations

(BASE URL : /v1.0/api/client, API VERSION: 1.0.0, HOST: https://ssp.clickadu.com)

**Tools** - this section should contain all the useful stuff for your advertising journey. For now, there is only one tool available: **Mass Campaign Target URL Changer**.

## Tools

### Mass Campaign Target URL Changer

This tool allows you to perform mass changes in the target URLs.

To select the domain, part of URL or whole URL that you want to edit please fill out the 'Domain or part of URL' field and click 'Check'.

Note the following nuances:

- domains www.domain.com and domain.com or

- domains domain.com and Domain.com

are different URLs and you will get different results of your search.

Also these differences include the protocols http, https or lack of protocols

Domain or part of URL \*

Check

**Profile** - all your personal information is stored here. From here you're able to verify your phone number or to change your contact details.

## Account status

### Step 1. Terms and conditions

Accepted, 2019-02-18 at 12.54

### Step 2. Profile data completeness

Accepted

## Personal Information

Account type \*

Individual  Company

First name \*

Demian

Last name \*

Mash

Country of residence \*

Czech Republic

City \*

Prague

Address \*

Zenklova 32/28, Praha 8 - Liben

**Help Center** - if you have faced any issues in launching your advertising campaign you can contact your personal manager, surf the FAQ section or create a support ticket. Mind the working hours.

## Help Center

Feel free to contact your manager

Email: [support@clickadu.com](mailto:support@clickadu.com)



## FAQ Section

Search: Push Notification, Price model

Search

## Submit a ticket to support

Can't reach your personal manager?

Feel free to create a support ticket, we'll answer you as soon as possible.

Please note that operating hours 9.00am - 20.00pm (GMT+2).

Submit a ticket

# STEP 4: CREATING YOUR FIRST CAMPAIGN

Every advertising activity you'd like to initiate is called 'advertising campaigns'. To start your advertising journey you'll need to create at least one advertising campaign.

***It consists of the name \ target URL \ Targeting options \ Budget options.***

- 1. Let's start with the Name** - you determine what the campaign name should be. So don't bother. The name will help you to indicate the campaign from many others.
- 2. Choose the advertising format.** There are six of them at your disposal. Let's split them into two major groups for you to figure it out.

Ad Format



**2.2. Creative advertising formats** - these require a creative like picture or video. There are a few of them: ***Push Notifications, Inpage Push, Instant Text Message, Pre-Roll Video.***

**2.3. Non-creative advertising formats** - the creative is your landing page and that's the only stuff to bother. Non-creative advertising formats are: ***Popunder & SKIM.***

Click [here](#) to learn more about advertising formats.

***If you're wondering where the InPage Push format is - you can use them as part of the Push Notifications.***

**3. You might want to choose the conditions** you'll be paying for your performance. **There are 4 basic pricing conditions:**



**CPM (Cost Per Thousand Impressions)** - allows you to launch ‘reach-like’ campaigns. Here you’ll pay for the unique ad impressions.

**CPC (Cost Per Click)** - works with creative advertising formats where you pay for clicks only. However, the system requires a test based on CPM to determine whether the traffic matches the offer and pick out the best sources for you. After the successful test, your campaign will work on a cost per click basis.

**SmartCPA (Smart Cost Per Acquisition)** - almost the same as CPC, however, the system matches the sources according to your campaign CR rate. After the successful test, your campaign will work as a plain CPA where you pay for conversions only. We’ll tell you more about them a bit later.

SmartCPM (Smart Cost Per Thousand Impressions) - the pricing model is almost like CPM but it works on a second-price auction scheme. You choose the ceiling price you’re able to pay for 1000 impressions and if your bid is higher than competitors - you’ll win the first impression and pay at their ceiling price.

**4. Choose your advertising campaign** feed type to get the appropriate traffic for your campaigns.

Feed \*

Main  Adult

**5. State a Target URL** - it's the link that leads users to your website or landing page.

Target URL \*

  
Example: <http://www.domain.com/in.php?clickid={SUBID}&sourceid={zoneid}> [More information](#)  
{SUBID} {zoneid} {campaignid} {cost} {ca} {os\_version} {device} {browser} {browser\_lang} {connection\_type} {carrier} {geo} {stats} {city}

Click the tracking tokens under the target URL to track additional parameters and pass them to your tracking solution (in case you use one).

**6. How frequently do you want your ad to be shown?** Configure the ad impression frequency or click frequency per one user to get more precise ad data.

Frequency (Impression) *	Capping (Impression) *	
<input type="text" value="3"/>	<input type="text" value="24 h"/>	<input type="checkbox"/> No capping ?
Frequency (Click) *	Capping (Click) *	
<input type="text" value="3"/>	<input type="text" value="24 h"/>	<input type="checkbox"/> No capping ?

The frequency is 3/24 by default which means one user will see 3 ads per 24 hours. So set it as you feel it should be.

**We recommend you to use 1/12 or 3/12 for better results.**

**7. You'll see this only** when you're running Push Notifications

InPage Push new

Allow InPage Push traffic  
InPage Push traffic type works on all platforms including iOS, iPad, and Safari [More Information](#)

Allow only InPage Push traffic

InPage Push is a Push-like native banner with the same creative options (almost the same).

**8. Creative settings section** you'll see only when you're running creative-type ads. Here you're able to use text/pictures/video as your main advertisement weapon.

## Creative settings

Text and images are crucial elements for Push notifications

Title 30 symbols

Description 40 symbols

Icon \*

Upload Icon Image



Creative

Upload Creative Image



InPage Push doesn't support creative

***With the (?) marks you can find the creative requirements.***

The advertisement can be matched with the ad preview:

## Push Notification preview

Windows

Mac OS

Android





**Use it to see what your advertisement will look like. Mind creative specifications to get the creative that is pleasant to the eye.**

**Tip #1:** Use PNG with a transparent background If you're using logos as the icon.

**Tip #2:** Mind that the Android Push Notifications specification that will crop your image in a half.

**Tip #3:** Fit your creatives to the platform background, make it more native or more visible.

**Tip #4:** Put essentials of your offer in the very first 5 seconds of your video ads.

**9. The next step is to choose the countries** you're interested in and select the price you're willing to pay per 1000 impressions/single clicks or conversions.

## Countries & Bid

Traffic Inventory new

Use the Traffic Inventory tool to calculate the daily traffic amount available

Countries \*

Start typing...

This collection should contain exactly 1 element and couldn't be blank!

Click Cost \*

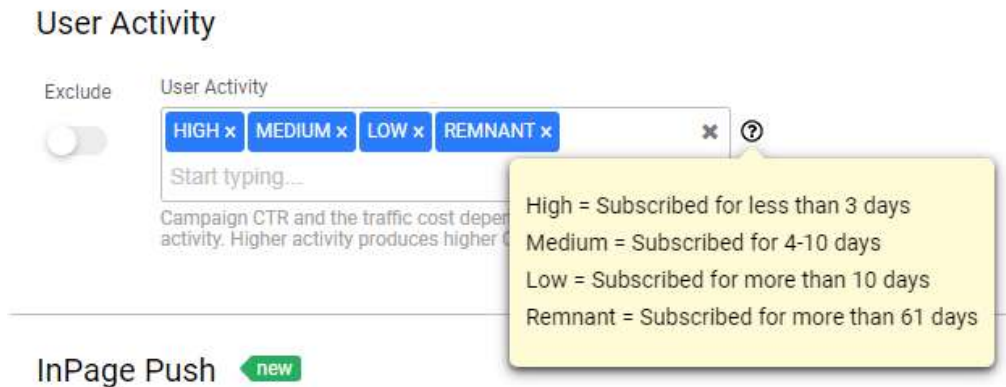
\$

**Tip #1:** Use Traffic Inventory tool to check the desired GEO volumes, average (competitive) CPC/CPM bid or Maximum possible bid of internal demand.

**Tip #2:** CPM and SmartCPM campaigns allow users to set different bids for different countries. Use this opportunity to run campaigns with competitive rates per Tier.

**Tip #3:** Keep in mind the possibility to screw up the campaign if you're running it on a minimal bid.

**10. The user activity is available for Push Notifications only.** User activity determines the time when the user was subscribed to the notifications.



**HIGH** = Less than 3 days  
**MEDIUM** = 4-10 days  
**LOW** = More than 10 days  
**REMNANT** = More than 61 days

**11. State your campaigns'** Daily and Total advertising campaign budget.

## Advertising Budget (USD)

Daily Campaign Budget

Total Campaign Budget

**The total campaign budget determines the overall campaign budget you're willing to spend.**

**The daily budget will limit your daily campaign spend. Use it to share out your budget equally.**

**12. The next option is for those who treat the campaign creation process in a meticulous way.** Campaign Schedule allows you to choose the precise hours your ad should be displayed.

## Campaign Schedule

All the timeframes are active by default

The operating time is EST (Eastern Standard Time)

All Working Days Weekend Clear All

	00	01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Mo	00	01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Tu	00	01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23
We	00	01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Th	00	01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Fr	00	01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Sa	00	01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Su	00	01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20	21	22	23

[■] - Active timeframe for the campaign operating schedule

[■] - Inactive timeframe for the campaign operating schedule

Set display period

**Besides, you're able to set your advertising display period. Mind that all the time frames are available by default.**

**Tip #1:** To save funds you can deactivate some time frames like nights or lunches. It's all up to you.

**Tip #2:** Do not use the display period for CPC/SmartCPA campaigns as they require a complete test to find it out.

**Tip #3:** Mind that the schedule is based on the EST.

There is another functionality you definitely should know about. It's the distribution option:

## Ad delivery method

- Standard**  
Your ads start showing according your campaign's schedule settings and more quickly thereafter, until your daily budget is reached.
- Distributed**  
The distributed delivery method aims to evenly distribute your daily budget across the entire day (0:00 - 23:59) or scheduled time period.

«**Standard**» can distribute your budget until your daily budget will be spent. «**Distributed**» will distribute your budget throughout the entire day.

**13. Now to the targetings.** Got some specific demands? Use these fields to include or exclude specific targetings.

### Targeting

Hide ^

Connection Type  All  3G  Wi-Fi

Exclude OS Types  Start typing

Exclude OSs

Exclude OS Versions

Exclude Device Types

Exclude Devices

Exclude Mobile ISP   
Please set up GEO and 3G option in order to select Mobile ISP

Proxy  Not proxy  Proxy  All

Exclude Browsers  Start typing

Exclude Browser language  Start typing

Exclude Zone limitation   
Zone IDs separated by comma  
Maximum 1000 zones allowed

I want to get traffic from Anti-AdBlock zones

I include slow connection zones

I want to receive traffic from RTB sources

**Tip #1:** make sure you've learned your offer enough to understand most converting slices (device + OS + browser) to set correct targets.

**Tip #2:** you can gather up your personal white/black list (zone include/exclude) after RON campaign or ask manager to provide you those zoneid's according to your offer's vertical

**Tip #3:** RTB sources we have are mostly exclusive deals with publishers who cannot work with us other ways. You can use it to either scale up, or refresh your audience, or set separate campaigns in order to have more meta.

**14. It's all set?** Good, save your campaign as a draft (**don't let your efforts become a waste**) or launch it right away.

Please do not forget to save changes!

Before campaign is started it will be sent for moderation (takes up to 4 hours).  
If you have no funds please [add them here](#).

Save as Draft

Start Campaign

# WHAT IS THIS MODERATION MESSAGE ALL ABOUT?

All the advertising campaigns should follow the advertising guidelines and overall Clickadu terms of use. The moderation team should check whether your campaign is acceptable.

***The moderation team works 24/7 (even on holidays), the moderation process can take from 10 minutes to 2 hours.***



# MY ADVERTISING CAMPAIGN WAS REJECTED. WHAT TO DO?

Your advertising campaign should follow the quality guidelines to proceed. Check if the offer domain is safe via antiviruses and your offer does comply with our terms of use.

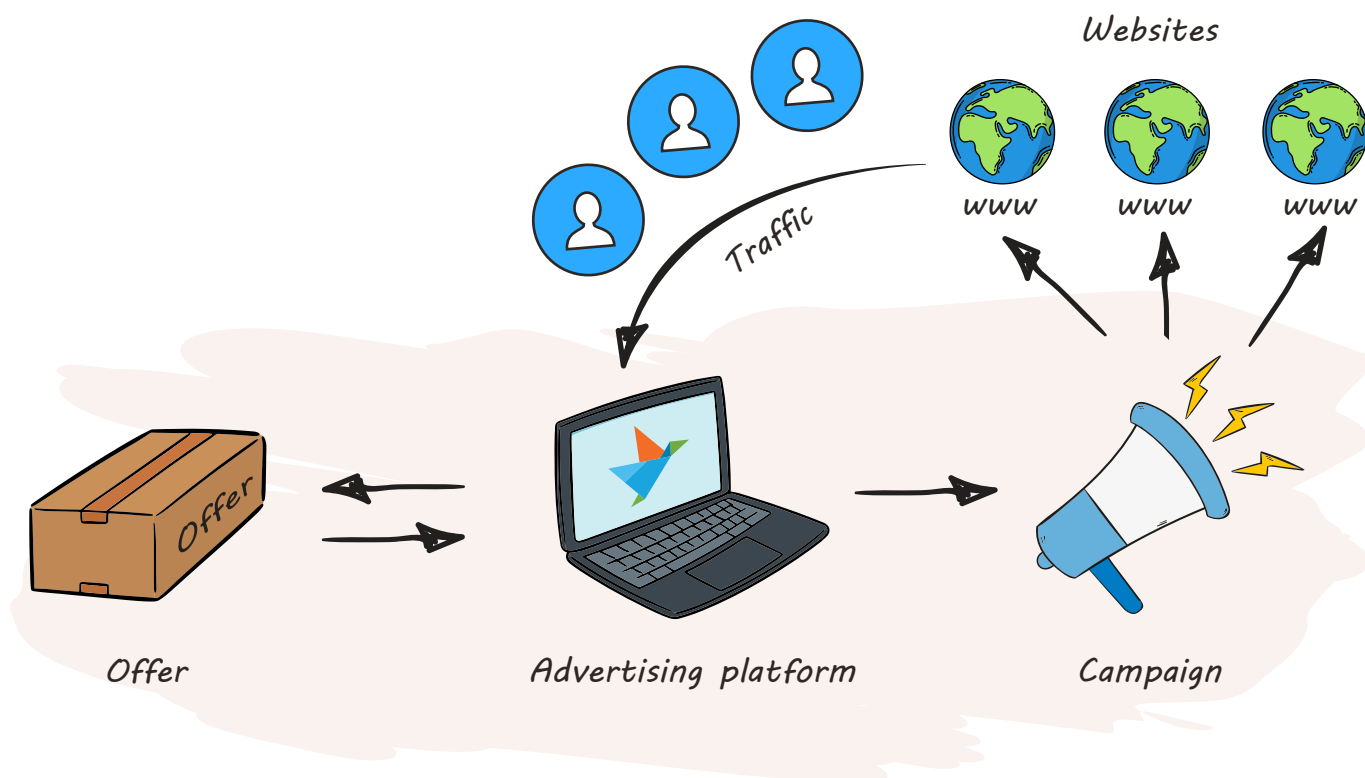
**A tip:** Use the verticals above while choosing the offer to get the desired performance



# HOW DOES THE ADVERTISEMENT WORK?

Probably we should have put this chapter before the campaign creation, but we decided to be consistent.

Here is a simple scheme how does the advertisement work:



**Zones = websites or its particular ad formats.**



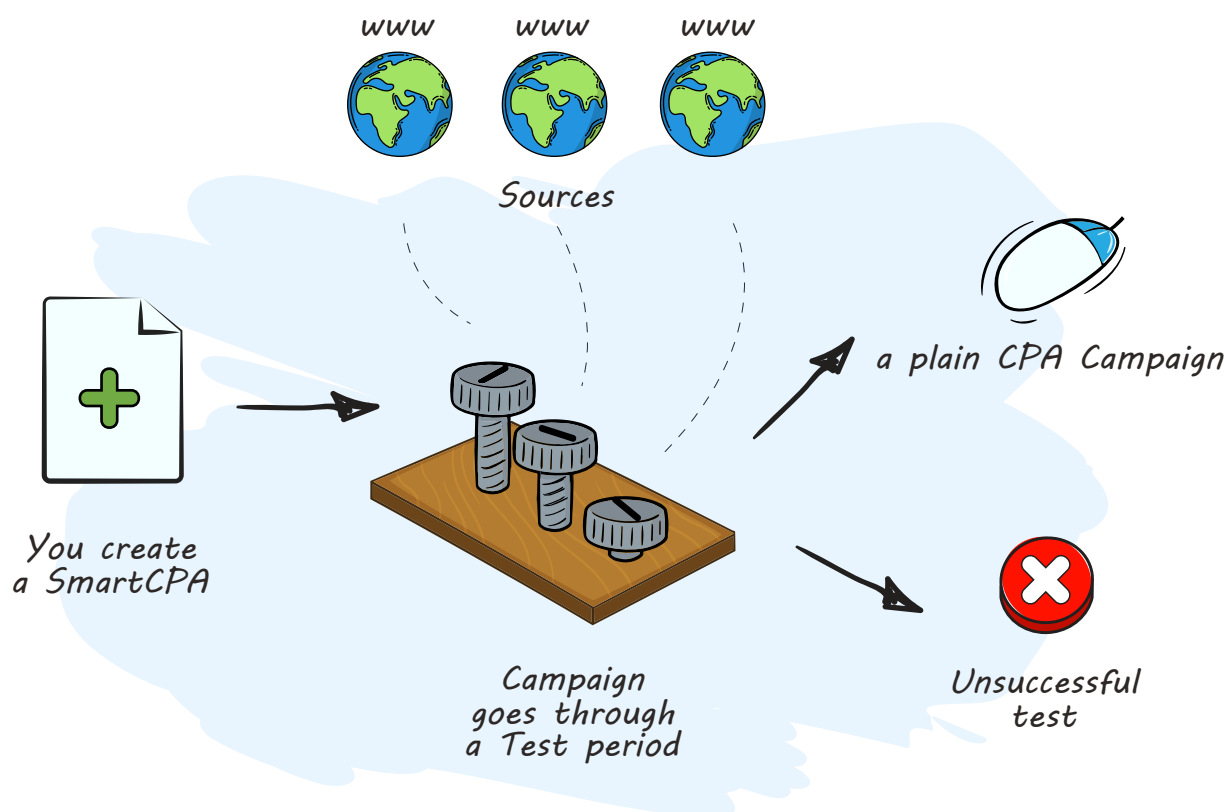
# SMART ADVERTISING. A BIT MORE ABOUT SMART PRICING MODELS

We have promised to tell you more about these later. Smart pricing models are popular for advertisers who have great confidence in interaction pricing schemes.

## **SmartCPA - why so SMART?**

Admit it, it sounds quite attractive to pay for conversions only. However, it might require a bunch of websites to find ones that convert. That's why SMART pricing models start their way with a test period.

The test period matches the websites (zones) to your offer to pick the performing ones. Here's a scheme of the SmartCPA campaign operating principle:



**Tip #1:** Make sure your postback is working properly. Use the **'test conversions'** option provided by Tracking Sources to check the integration.

**Tip #2:** Don't scrooge with the CPA bid. The bid should be competitive in order to get more quality traffic.

**Tip #3:** Don't scrooge on the Test budget. Same as CPA Bid, the budget should be enough to match and acquire more zones.

### **SmartCPM - Second Price Auction Scheme**

This model allows you to buy ad impressions by setting the ceiling price you're willing to pay, which works on a second price auction scheme after the launch.

# PIECES OF ADVICE FROM PRO MEDIA BUYERS

## **Choose the offer wisely:**

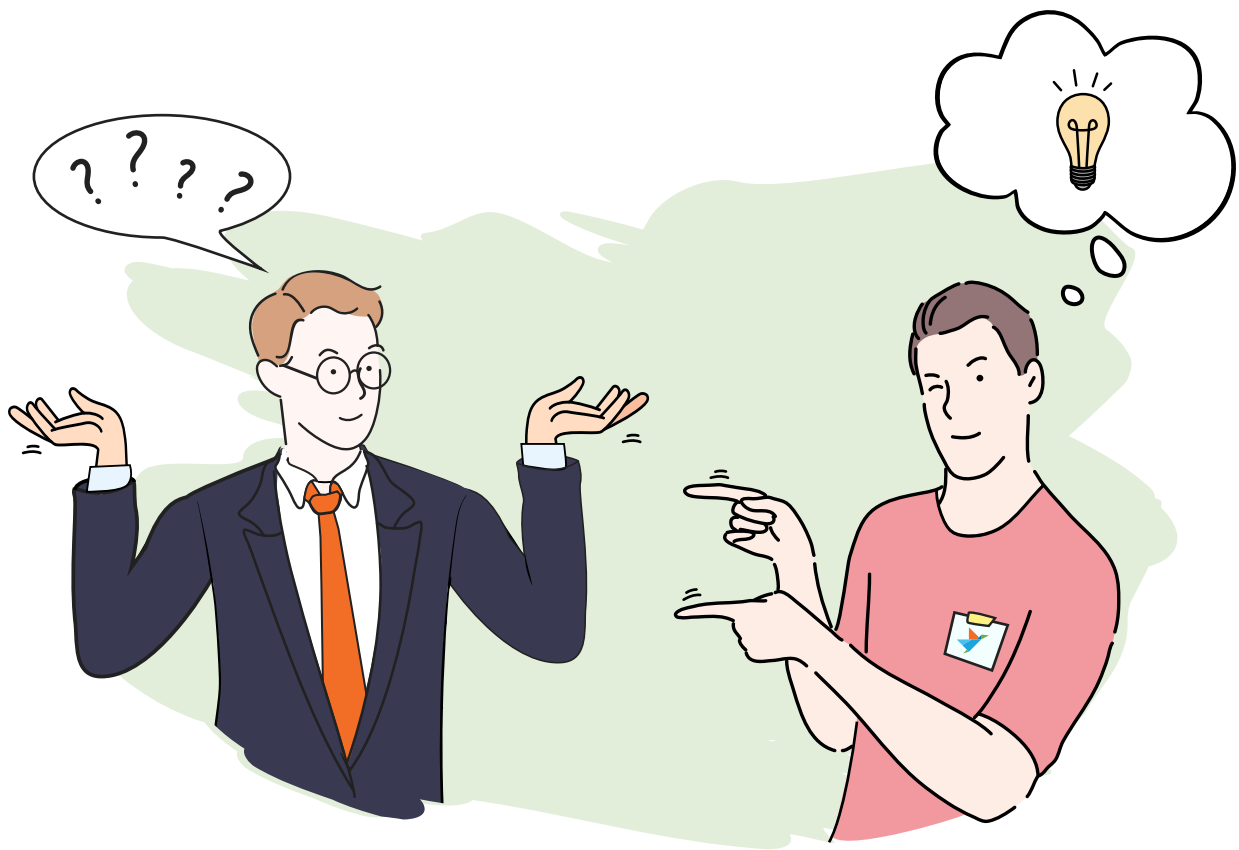
1. If you're a newbie do not choose offers with a complex flow. Try something less complicated for a start like installs or SOI offers.
2. Connect with your traffic source personal manager to check whether the offer is appropriate for our traffic.
3. Use spy tools like [Adplexity](#) to find out the best performing offers.
4. Do not try successful cases '**at home**'. Most of them are made for your inspiration. No one would share cases unless they'll juice it dry.

## **Allocate your budget:**

1. Guess, no network would say that you should spend your budget delicately and that makes sense. More budget = More traffic sources to test = More ways to optimize.
2. Still, there are a few pieces of advice like: a wide ad frequency will aggressively spend your advertising budget.
3. You can use an ad schedule to prevent showing ads at the wrong time. Run ads with a more competitive bid to win the first view of your ads and raise the performance.
4. If you're running SMART models like CPC/SmartCPA do not try to save money on a test budget. There are more than 70K websites involved, so the more testing budget will find more profitable ad zones for your ads.

## **Optimize your campaigns:**

1. Do not neglect the campaign monetization.
- 2, The campaign that was left as it was won't bring as much performance as you expect.
3. Use tracking solutions to find the most effective targeting options.  
Blacklist zones with no visible performance.
4. Test different approaches, ties, and creatives to find the most effective one.

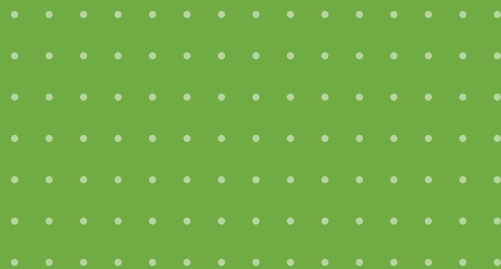


# IT'S NICE TO HAVE YOU ON BOARD

That's all the matters you should know to succeed. Hope this guide will help us to create a win-win situation for us both.



THE  
END



**CLICKADU**  
Multi-format Advertising Network

*support@clickadu.com*  
*clickadu.com*